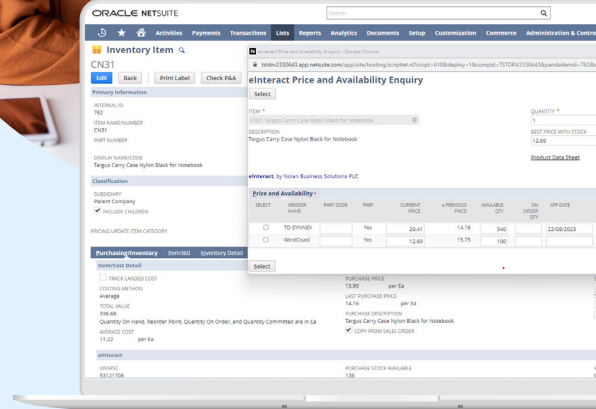


Connect Back Office Systems With The IT VAR Supply Chain



eInteract enables IT Resellers to transform their entire sales order and purchasing life-cycle - from quotes to order conversion - all while ensuring precision and speed.

Used by the UK's #1 IT Reseller, eInteract frees sales teams from transactional tasks and empowers them to focus on their core responsibility of selling.



Significantly reduce the cost-per-transaction

Automate processes using one flexible, powerful, and integrated solution that supports sales, distribution, finance, and customer service.



Improved customer-service

Automatic email notifications to customers when shipping notices are received from distributors, so you can provide unbeatable customer service.



Real-time savings

Real-time integration with NetSuite provides up to 80% time reduction from quotation to delivery. Plus, fully automated processing of supplier invoices!



Live price and product availability

Automatic product data updates, live pricing, stock, and availability.



Automated product catalogue

Pulls in data from multiple distributors and can be enhanced by integrated rich product data to give in-depth technical product information.



Improved cashflow

Real-time delivery updates enable IT Resellers to invoice their customers on receipt of Proof of Delivery notifications from their suppliers.

"Up to 60% of all hardware transactions we process are now purchased automatically by our system without any human intervention."

- Howard Holland, Group Financial Controller, Softcat



Automatic imports - Products are automatically imported into NetSuite from distributors. The system always has an up-to-date list of items you sell without you having to cope with messy CSV imports.



Full order EDI - Full order EDI with distributors means better prices, and a lower cost-per-transaction through less time spent on each order.



Distributor despatch - Automated distributor despatch advice give real-time information within the system, and makes it available to sales staff and customers via online portals.



Automated alerts - Alert customers automatically when their goods are despatched, even in a drop ship environment, with serial numbers and courier tracking details.

Find out
more about
eInteract

[LEARN MORE](#)



Purchasing Assistant

Purchasing Assistant evaluates sales orders to see if the order can be processed automatically, delivering full automation of up to 60% of hardware transactions.



Purchase Planner

Purchase Planner simplifies complex orders by filtering sales orders at line level and providing real-time price and availability information, allowing for better sourcing decisions.



Sales Margin Tracker

Sales Margin Tracker provides real-time analysis and data on sales order profitability and achieved margins, saving your team from manually calculating commissions.



House Margin

House Margin provides IT resellers a way to retain a percentage of the gross margin of a sale to cover the cost of management and enables decision-makers to place impetus on selling one line of products over another.